

KLIMA SUSTAINABILITY REPORT

2025

ALANTRA

1. 2025 AT A GLANCE

A word from our Partners

“

2025 was marked by an acceleration of geopolitical instability. As defence and security moved higher on the political agenda in Europe and the United States, the energy transition faced increasing political headwinds.

Klima's investment thesis has never depended on the existence of a green premium. Our strategy is to invest in companies whose products and services have strong unit economics and whose growth is driven by clear economic fundamentals, alongside their positive environmental impact.

Electrification is a clear example of this shift. Our investments in Echandia and Maxwell+Spark illustrate this transformation. Both companies are replacing fossil-fuel-based systems with battery-powered solutions, electrifying maritime transport and cold chain logistics respectively. They are doing so because it is more efficient, safer and cheaper, while reducing CO₂ emissions.

”



Bastien Gambini
Managing Partner



Lucille Bonnet
Managing Partner

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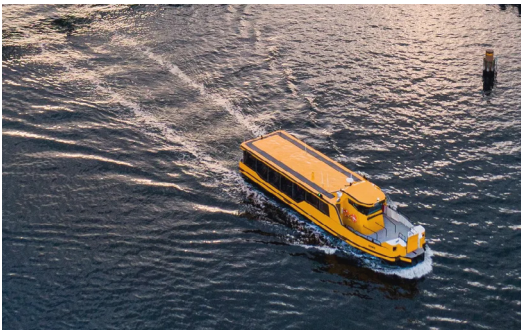
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824kT CO₂e
saved. Combination of
142kT of direct CO₂e
savings and **682kT** of CO₂e
savings enabled across the
portfolio.



3
new portfolio companies:
Echandia DEXTER
maxwell+spark



c.50% CAGr
Average revenue growth
of Klima portfolio since
investment. **Deliver on
growth to deliver on
impact**

Implementation of new
digital reporting
platform



100/100
Best in-class UNPRI grade for
the 3 consecutive year, versus
industry average of 85/100

2. FUND OVERVIEW & INVESTMENT STRATEGY

Impact at the Core of Klima's Strategy

Fund Characteristics



Madrid
Spain
Headquarter

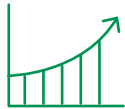
€210M
Fund Size

2021
2031
Vintage

Investment Strategy:



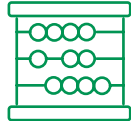
Energy
transition,
B2B models



Growth
Equity



Mainly
Europe,
up to 25%
North America



SFDR Article
9 impact
fund, targeting
100%
sustainable
investments

Timeline

2020

– Responsible
Investment policies
established

2021

– First Closing
completed (May 2021)
– ESG methodology
& due diligence
framework defined

2022

– Article 9 classification
approved by Spanish
financial regulator.
– First Sustainability
Report published
– Final Closing achieved
(~€210m raised)

2023

– Development of
impact tracker
monitoring tool

2024

– ESG training rolled out
across the team
– Governance over
sustainability-related
matters strengthened
at fund and portfolio
company level

2025

– Implementation of
sustainability reporting
tool.

– Increased engagement
with portfolio
companies on
sustainability-related
matters

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Commitment to Sustainable Investment

Decarbonized & Low Carbon Solutions

Technologies enabling renewable and low-carbon energy production and optimisation

Structural shift toward clean electricity driven by energy security needs, cost competitiveness and electrification, the value lies in improving efficiency, reliability, and integration of renewable assets.

Energy Storage

Battery systems and related technologies across the value chain

As renewable energy expands, the need to store and dispatch power reliably is becoming critical, creating strong demand for scalable and cost-efficient storage solutions.

Sustainable Transportation

Solutions decarbonising transport through electrification, logistics and alternative fuels

Transport is rapidly shifting toward electrified and low-carbon solutions, driven by clear cost advantages. New technology and digital infrastructure are being rolled out to accompany this shift

Smart Grids & Infrastructure

Infrastructure enabling resilient, flexible and real-time energy and grid management.

Increasing grid management complexity due to the higher penetration of renewable energy requires intelligent systems. Value creation comes from optimising supply-demand balance and integrating renewables at scale.

Efficient Industry & Buildings

Energy efficiency and decarbonization solutions for industrial processes and real estate.

Energy efficiency is the most immediate and cost-effective decarbonisation lever, driven by cost savings, and corporate decarbonisation targets.

Energy & Carbon Markets

Platforms for energy and environmental commodity trading.

Market liberalisation and decarbonisation create demand for more sophisticated trading and risk management tools, enabling price discovery and monetisation of green attributes.

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Sustainability throughout the investment lifecycle

Klima integrates sustainability factors across its investment lifecycle, from pre-investment to divestment. In addition, the Fund is fully committed to promoting positive environmental impact through its investment activities and its active ownership. As a result, the Fund’s Carried Interest is linked to the achievement of the Fund’s Impact KPIs.

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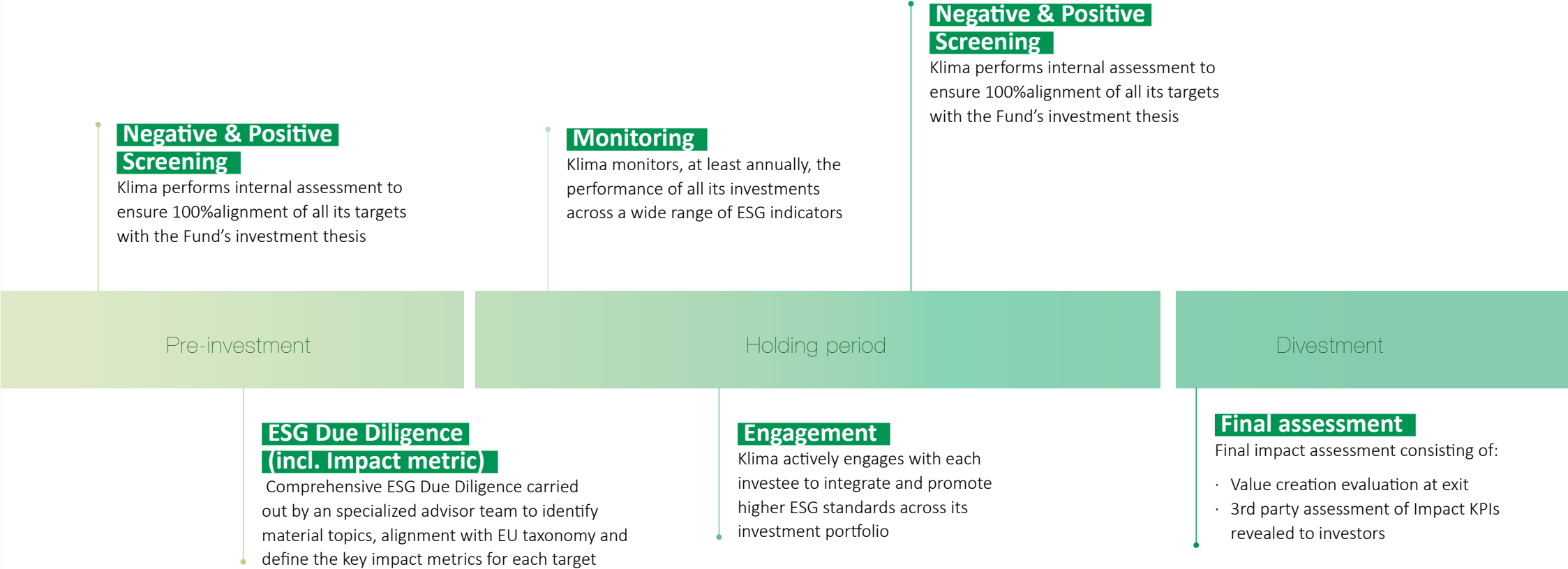
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3. 2025 IMPACT FIGURES

Our portfolio

Klima has built a diversified portfolio of companies contributing to decarbonization across the energy system, including energy storage, renewable generation, EV charging, and energy software solutions.

100% sustainable
investments in Energy Tech¹

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Weather data provider
improving resilience and grid
integration of renewables.



EV-charging management
platform enabling multi-tenant
owners to effectively manage
EV charging load & grid
integration.

DEXTER

AI-powered forecasting and trading signals
provider optimizing short-term power trading
for renewables and batteries.



Energy and green commodities
trading platform for small and
medium size companies.



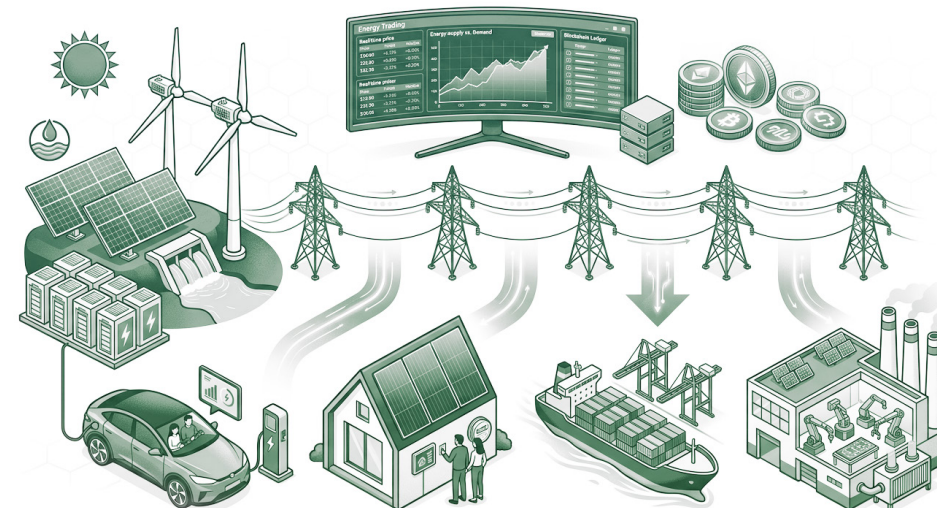
GridBeyond®

Demand side management
and flexibility platform for C&I
customers to decrease energy
consumption and balance the
power grid.



Mainspring

Renewable and low-carbon
electricity generators for C&I
customers.



Software solution that
simplifies end-to-end processes
for climate-tech systems
for installation companies
and utilities.



Building integrated solar
roofs for residential and
commercial customers.



Energy storage solutions
supplier for heavy-duty
maritime applications.



Industrial lithium-ion battery provider
replacing diesel and lead-acid systems in
logistics and mobility applications.

¹ Sustainable Finance Disclosure Regulation (SFDR) defines sustainable investments as investments in an economic activity that contribute to an environmental or social objective, provided that such investments do not significantly harm any other environmental or social objectives and that the investee companies follow good governance practices)

Portfolio Consolidated Impact

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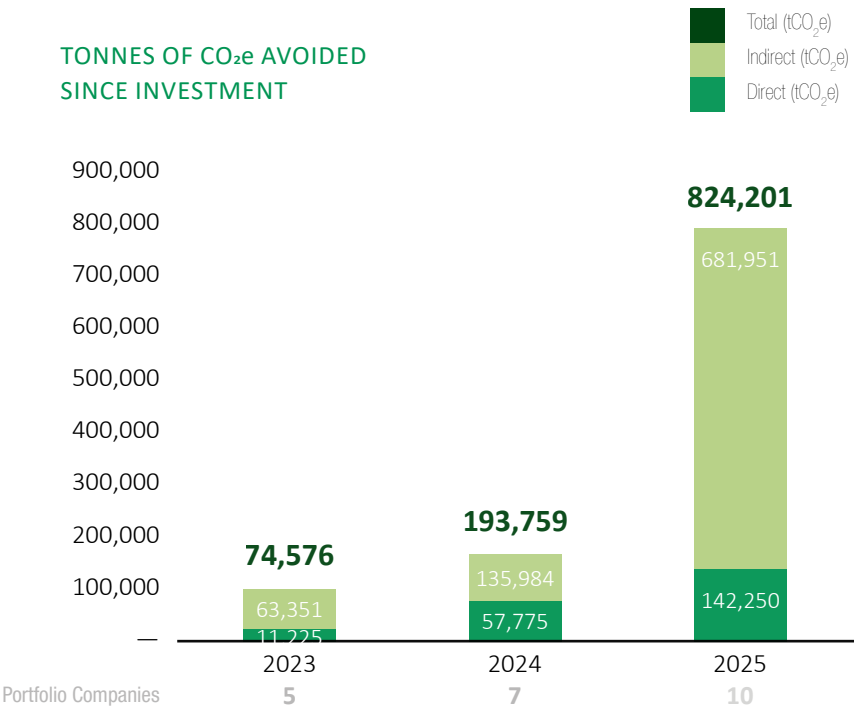
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Equivalent to



Removing more than **179,100** car passenger vehicles¹ from the road over the year



Annual electricity consumption of more than **1.2 million** EU households².

The significant increase observed was primarily driven by broad-based growth across the portfolio companies, as well as the addition of new companies into the portfolio during the 2025 exercise, that contribute significantly to climate change mitigation by directly reducing GHG emissions or enabling CO₂ savings.

¹ Calculated based on the annual emissions of a typical passenger vehicle estimated by the US Environmental Protection Agency, at 4.6 tCO₂ per vehicle per year

² Based on an assumed EU average grid emissions factor of 187 gCO₂/kWh (EEA) and average EU household electricity consumption of 3.6 MWh per dwelling per year, sourced from ODYSSEE-MURE's EU household electricity consumption dataset.

Individual Case Studies



GridBeyond*

Founding Year: 2007

Employees: 134

Sector: Power Markets

Website: <https://www.gridbeyond.com>

Impact thesis

- GridBeyond accelerates the transition to a flexible, low-carbon electricity system through an AI-enabled platform that aggregates and optimises distributed energy resources, including flexible demand, battery storage, on-site generation assets and electric vehicles.
- By dynamically shifting electricity demand and optimising flexible asset dispatch in response to real-time market and grid conditions, the platform reduces reliance on carbon-intensive peaking generation while improving overall grid stability.
- GridBeyond enables greater penetration of renewable energy by providing the flexibility required to match electricity demand with increasingly variable wind and solar generation, reducing renewable curtailment and limiting the need for investment in new fossil-fuel capacity and network reinforcement.
- Customers benefit from lower electricity costs, additional revenues from flexibility markets and improved utilisation of existing energy assets, accelerating the adoption of distributed clean energy technologies.

2025 Performance KPIs

87% reduction of the pay gap

44kt CO₂ savings and 244kt CO₂ enabled savings

Highlights

- Partnered with Constellation to launch an AI-driven demand response solution in the PJM market, enabling real-time optimisation of industrial energy consumption and reducing peak demand pressures on the grid.
- Developed battery-enabled solutions addressing EV grid connection constraints, using intelligent energy management to unlock capacity and accelerate electrification without requiring significant grid reinforcement.
- Implemented environmental risk mitigation practices for infrastructure, including flood risk assessments and elevated installation designs for battery systems, ensuring operational resilience while minimising ecological impact.

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Founding Year: 2018

Employees: 84

Sector: Mobility

Website: <https://www.echandia.com>

Impact thesis

- Echandia supports the decarbonisation of maritime transport by developing high-performance battery systems based on LTO (Lithium Titanate Oxide) chemistry, specifically designed for demanding commercial marine applications where safety, fast charging, long cycle life and reliability are critical.
- The company's battery systems enable the replacement of diesel propulsion and auxiliary engines with battery-electric or hybrid solutions across ferries, workboats, offshore support vessels and other commercial vessels, accelerating the electrification of one of the hardest-to-abate transportation sectors.
- Compared with conventional diesel-powered vessels, Echandia's solutions reduce CO₂ emissions while eliminating local emissions of NO_x, SO_x and particulate matter during electric operation, improving air quality and reducing noise pollution in ports and coastal communities.
- Beyond environmental benefits, battery electrification lowers fuel consumption and maintenance requirements while improving operational efficiency and reducing total cost of ownership versus diesel propulsion, strengthening the commercial case for zero-emission shipping.

2025 Performance KPIs

98% of renewable energy consumption

13.3 kt CO₂ avoided emissions in 2025

57% women at the board

Highlights

- Secured a contract with the Canadian Coast Guard to supply battery systems for a new icebreaker, demonstrating the robustness of its technology in extreme operating environments.
- Delivered battery systems for Molslinjen's electric ferry, enabling zero-emission maritime transport and significantly improving energy efficiency for short-distance routes.
- Conducted a lifecycle assessment (LCA) of its battery systems and is actively exploring second-life and reuse strategies, aiming to maximise product lifespan and minimise resource use. In parallel, the company enforces strict supplier standards, including codes of conduct, self-assessments, and due diligence processes to prevent child and forced labour.

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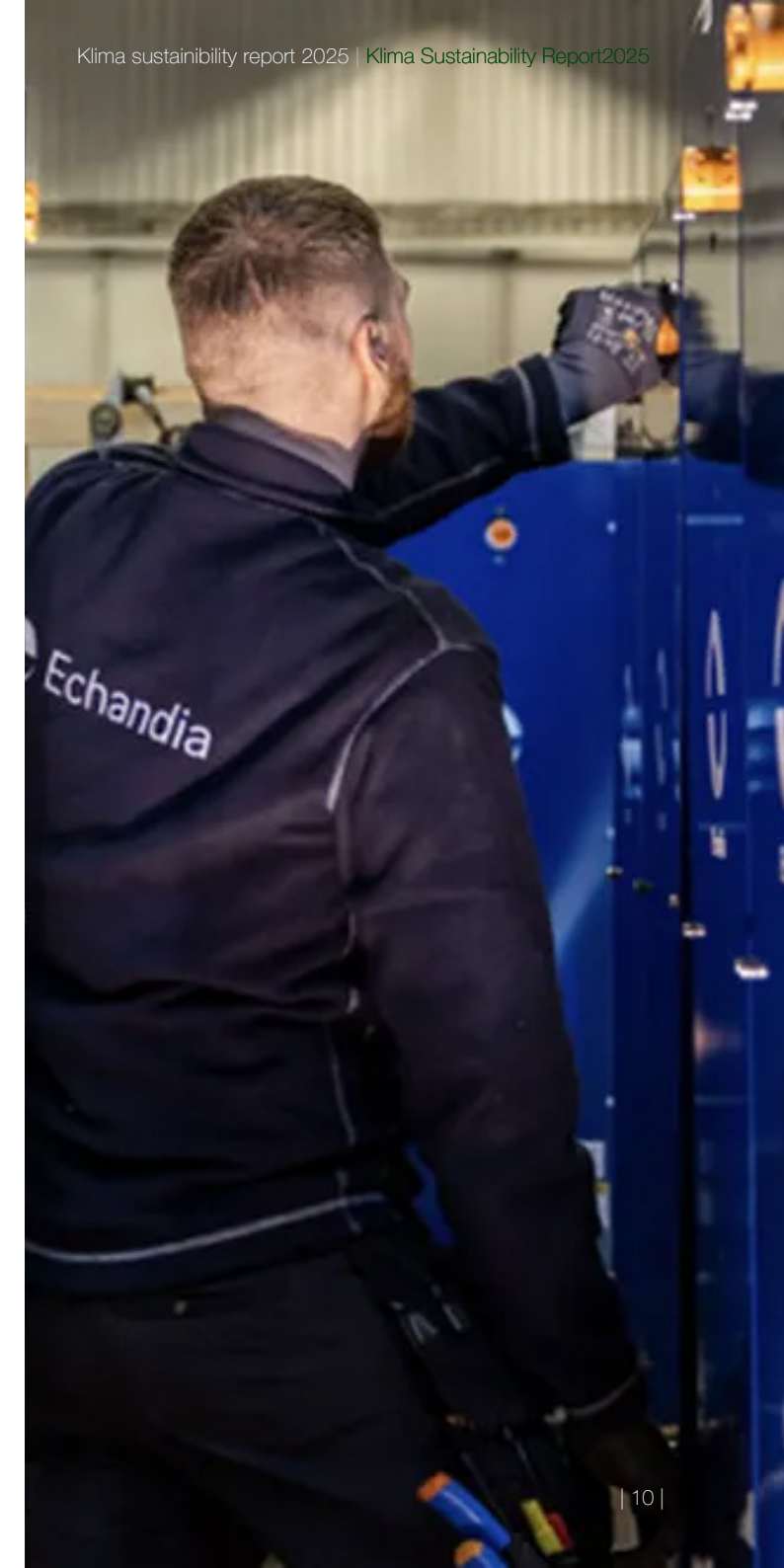
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DEXTER

Founding Year: 2017
Employees: 90
Sector: Power Markets
Website: <https://www.dexterenergy.ai>

Impact thesis

- Dexter accelerates the integration of renewable electricity by improving the forecasting and commercial optimisation of intermittent generation assets, addressing one of the key constraints to increasing wind and solar penetration.
- Its AI-based software enables renewable asset owners, utilities and energy traders to accurately predict production and market prices, allowing assets to participate more efficiently in electricity markets while reducing balancing costs and increasing revenues.
- By improving forecasting accuracy, Dexter reduces renewable curtailment and the need for carbon-intensive balancing generation, helping system operators maintain grid reliability with lower reserve requirements as electricity systems become increasingly decentralised and volatile.
- Rather than requiring additional physical dispatchable infrastructure, the platform maximises the utilisation and economic value of existing renewable assets, improving project economics and supporting continued investment in clean generation.

2025 Performance KPIs

40.8% of renewable energy consumption
+20 GW of assets under management
234 kt CO₂e savings enabled in 2025

Highlights

- Raised €23 million in Series C funding, led by Klima and joined by Mirova, to scale its AI-driven forecasting and trading platform, improving renewable asset profitability and supporting increased penetration of intermittent energy sources across European power markets.
- Expanded automated intraday trading capabilities, enabling asset owners to respond in real time to market signals, reducing imbalance costs, limiting renewable curtailment, and improving overall market efficiency as renewable penetration increases.

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4. VALUE CREATION BEYOND CAPITAL

Our team

Klima’s team has strong investment & operational experience in the energy sector and is fully dedicated to investment and portfolio management

Experienced,
international
and diverse

7 languages spoken fluently

Worked in 8 countries
across 4 continents

95 years working in investments

+55 investments in the
energy sector

27 exits in the track record

Majority in trade sales but also in 3 IPOs
and 8 secondaries.



Federica Ruggiero
Senior Analyst

Arfa Karani
Investment Director

María Muro
Investment Manager

Steve Horley
Operating Partner

Bastien Gambini
Managing Partner

Lucille Bonnet
Managing Partner

Iñigo Echaniz
Partner

Anna Labendzki
Analyst

Manuel Alamillo
Partner

Alicia Calero
Analyst

Impact team

- Lucille, Manuel and Anna are in charge of coordinating the different impact initiatives fostered by the portfolio.
- Our impact approach is integrated within Alantra’s responsible investment framework. The team is also supported by Alantra’s Sustainable Investment Principal.
- The team relies on a specialized third-party to define ambitious and material Impact KPIs and carry out best-in-class ESG DD.

Event/Panel participation

We take part in conferences, expert panels, and industry forums, contributing to discussions on energy transition topics.

These engagements provide opportunities to raise awareness around key challenges and solutions, while showcasing our portfolio companies and supporting their visibility.

We also host our own annual event, Klima Day in November, bringing together key stakeholders across the ecosystem.

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How we support our portfolio companies

Klima supports companies through commercial expansion, governance, operations, and financing, leveraging a network of experts and a structured ESG framework.

- **Energy transition expertise and network access:** We combine sector knowledge with 55+ investments in the energy transition space and 27 exits as well as access to a network of corporates, regulators, and technical experts across the energy transition ecosystem, supporting portfolio companies in navigating market and industry dynamics.

- **Scaling support:** We support company supported by a network of 20+ sector and 15+ functional experts. We focus on four areas: (i) Commercial expansion, (ii) Team & Governance, (iii) Operations, and (iv) Finance & exit.

- **Concentrated portfolio approach:** We are building a portfolio of approximately 12 companies, allowing for consistent involvement at board and operational level. This enables dedicated time, structured support, and the ability to provide follow-on capital as companies develop.

- **Co-investment with strategic partners:** We invest alongside strategic players such as Constellation, ABB, NextEra Energy, Idemitsu, Chevron, supporting collaboration opportunities and alignment with industrial stakeholders.



Steve Horley

Operating Partner

“

We work closely with our portfolio companies to help them stay ahead in rapidly evolving markets — from leveraging new technologies such as AI to supporting strategic growth initiatives and international expansion. Through capital, operational support, and access to our network, we help build resilient businesses positioned for long-term impact.

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Manuel Alamillo

Partner at Klima

Takes us through three success stories from portfolio companies he has closely supported in 2025, illustrating Klima's hands-on approach to growth and impact.

Success stories

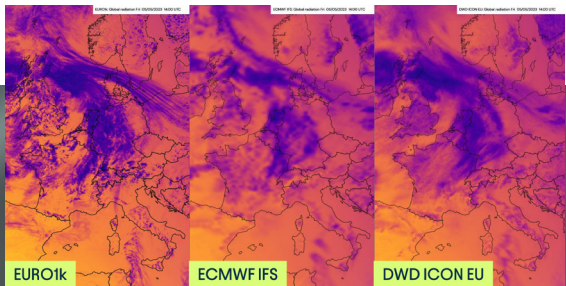
· **Eternity:** Klima supported the search for build up opportunities which resulted in the merger of Eternity and solar monkey. together, they deliver software to more than 2,000 installers across 8+ European countries. Their software provides the backbone for the full installer process, from design and sales to installation and permitting. This enables installers to tackle the complexities of today's energy market and improve their cost competitiveness.



· **Echandia:** Klima led the 20M€ funding round with Swedish venture capital fund Industrifonden, with additional investments from Swedish SEB Greentech VC, Japanese venture capital firm EEI and later joined by S2G. The capital raised will be invested in Echandia's global expansion and production capabilities in Sweden and US. Expansion investments in the US market include the recently announced new production facility in Washington State where Echandia will produce its advanced maritime battery system.



· **Meteomatics:** In 2025, Meteomatics scaled the deployment of its "Euro1k" weather intelligence solution, a key pillar of our initial investment thesis. Through client cases such as Axpo, the solution enables energy trading optimization by reducing imbalance costs and improving forecast accuracy. Klima investment supports continued product innovation and geographic expansion, allowing Meteomatics to enter new segments while strengthening its position as a global leader in weather intelligence and delivering measurable operational and climate-related impact.



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Geographical coverage

- **Strong Pan-European presence** ensuring full coverage of the European energy ecosystem.
- **Proximity to portfolio companies** across Europe, ensuring hands-on support through frequent in-person meetings.
- **Global Perspective.** Allows us to track trends, benchmark innovations and competitive dynamics to enhance companies' business development, internationalization, and strategic positioning.

- Klima team presence
- Klima portfolio presence



5. LOOKING AHEAD

The energy transition market and investment opportunity

- Energy security is accelerating the shift toward domestic and resilient energy systems. Sustained price volatility and exposure to external supply are driving investments into local generation, efficiency and system flexibility, reinforcing the move away from imported fossil fuels.
- Electrification is becoming the backbone of energy demand growth. Electricity consumption continues to outpace overall energy demand, driven by heat and transportation electrification, AI usage and data centers, with its share of final energy use expected to rise significantly toward 2050.
- Cost competitiveness of clean technologies is unlocking scale. Solar and wind are now among the cheapest power sources globally, while battery costs have dropped sharply, enabling broader deployment of storage and electrified solutions across sectors.
- Grids and storage will be key enablers. Rapid electrification requires significant upgrades to network infrastructure and a step-change in storage capacity, alongside increased digitalisation to manage flexibility and system stability.
- Industrial systems and supply chains are adapting to new constraints and opportunities. Scaling electrification, storage and alternative fuels requires significant development of upstream materials, new processes (e.g. synthetic fuels, thermal storage), and infrastructure (e.g. charging networks), creating opportunities across the value chain from hardware to software and optimisation solutions.



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