



ALANTRA
EUROPEAN PRIVATE
MARKETS OPEN DAY

BUSINESSES
SERVICES



About our Business Services Practice



Key Figures

32+

Deals completed in the last 24 months

€162mn

Average M&A deal size

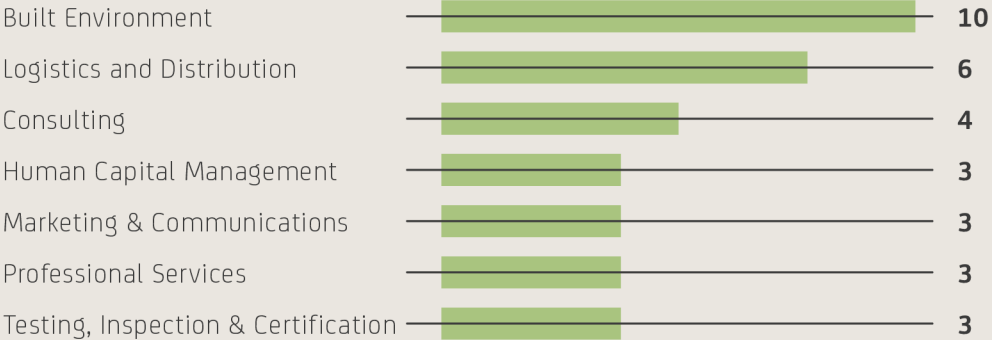
47%

Involving financial sponsors

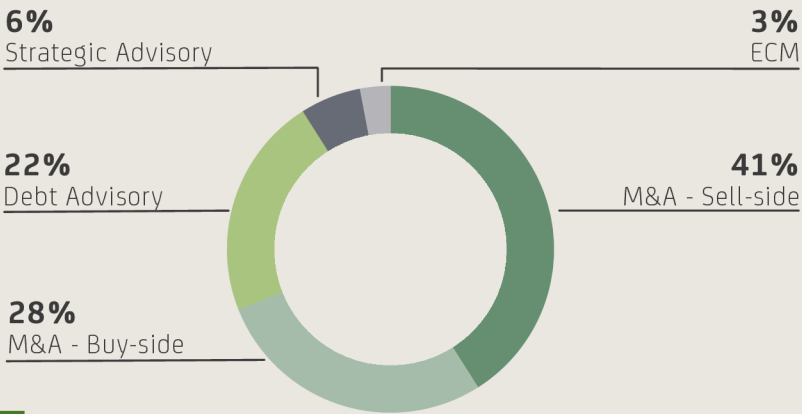
31%

Cross-border


Sub-sector activity by deal volume




Deal type by volume



Recent Business Services Deals

 **AUGUST AAB**
Sell-side advisory
Goldman Sachs Alternatives

 **Colliers**
Buy-side advisory
ayesa engineering
A&M CAPITAL EUROPE

 **serveo**
Portobello
Debt advisory - LBO

 **gcp** **FLINT**
Sell-side advisory
CINVEN

 **Bishop Fleming**
Sell-side advisory
SYNOVA

 **Afianza**
Debt advisory
New debt raising

 **SOBRO** **VINNERGI**
Sell-side advisory
POLARIS

 **ETHOS**
Buy-side advisory
Exponent

 **silæ**
Buy-side advisory
SERVICES NETWORK PAIE

 **lypi**
Sell-side advisory
ithaque

 **NORTHCOTE EQUITY**
Buy-side advisory
NUVO

 **kent**
Buy-side advisory
SUDLOWS CONSULTING

 **ROCK COMPLIANCE** **MORNINGTON PARTNERS**
Sell-side advisory
andwis. H L G EUROPE

 **EUROPA GROUP**
Sell-side advisory
abenex

 **desegur**
Sell-side advisory
ACTIVA

 **MCH PRIVATE EQUITY**
Sell-side advisory
PUMPINGTEAM

Key Trends We're Seeing



Professional services consolidation

Highly fragmented markets across accounting, legal and consulting



Buy & build platform strategies

Scaling multi-office and multi-service businesses



Transition from partnership to corporate models

Structural shift enabling external investment and growth



Recurring and non-discretionary service models

High visibility revenues across SME-focused client bases



AI transition underway

AI driving efficiency, scalability, and value creation



Operational value creation opportunities

Professionalisation, pricing and efficiency improvement



Specialisation and focused platforms

Growing focus on differentiated, specialised capabilities over broad consultancy models

Business Services Team

Senior Dedicated Sector Team



Richard Holden
Managing Director



Robert Pearce
Director



Alexander Trevor
Director



Fabrice Scheer
Managing Director



Nicolas Senlis
Managing Director



Stefano Bellavita
Managing Director



Ralf Abele
Managing Director



Jonas Bauréus
Managing Director



Javier Daza
Director

ABOUT ALANTRA

Alantra is an independent global financial services firm providing investment banking and asset management services to mid-market companies, families and investors. The Group has over 550 professionals across Europe, the U.S., Latin America, Asia and the Middle East.

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GLOBAL OFFICES

35+

NATIONALITIES

550+

PROFESSIONALS



United Kingdom · United States · France · Spain · Germany · Switzerland · Italy · UAE · Nordics · Ireland · Greece · Chile ·
Argentina · Colombia · Mexico · Portugal · China

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