



ALANTRA

EUROPEAN PRIVATE MARKETS OPEN DAY

HEALTHCARE



About our Healthcare Practice

Key Figures

30+

Deals completed in the last 24 months

5

Dedicated Healthcare offices

25%

Involving financial sponsors

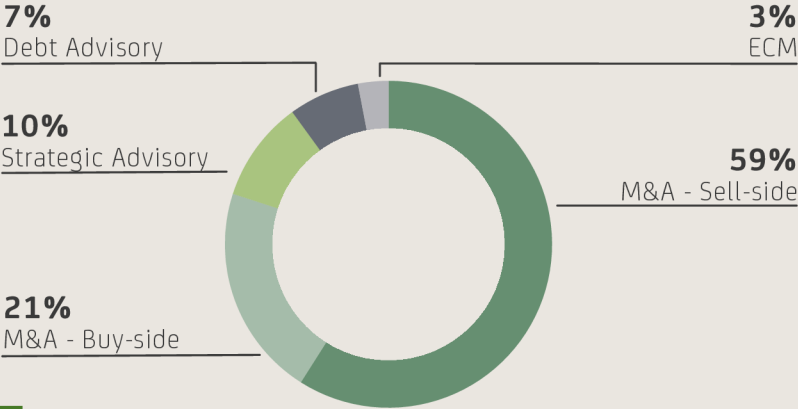
50%

Cross-border

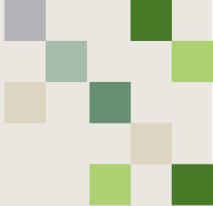
Sub-sector activity by deal volume



Deal type by volume



Recent Healthcare Deals





TRILL IMPACT

Buy-side advisory & Debt advisory

TT medic



 **Outcomes First Group**

Sell-side advisory

 **Achieve together**



YPSOMED
SELF CARE SOLUTIONS

Sell-side advisory

MTD
Medical Technology and Devices

 **Invest Industrial QUATTOR**



 **Oakley Capital**

Sell-side advisory

 **WINDSTAR MEDICAL**

 **MERZ LIFECARE**



 **Antilles Santé**

Sell-side advisory

 **Amaviva santé**



-AXCEL

Fairness opinion

 **ORAL CARE**



 **affidea GBL**

Buy-side advisory

 **uroviva**
SPEZIALISTEN FÜR UROLOGIE
ECM



 **medneo**

Sell-side advisory

CVC | DIF



 **ImaOne**
imaginer medicale

Buy-side advisory

 **GIMA**
GROUPEMENT IMAGERIE MEDICALE ANGEVINE



 **KIRKBI**

Buy-side advisory

 **AMBOSS**



 **LUXEMPART**
GROWING TOGETHER

Buy-side advisory

 **VALEARA**



 **Halloran**
CONSULTING GROUP

Sell-side advisory

 **PLG**
ProductLifeGroup



 **COLISEE**

Sell-side advisory

CREADEV



 **Pharmaceuticals**
health and wellness solutions

Sell-side advisory

 **AVISTA WellSpring**
CAPITAL PARTNERS CONSUMER HEALTHCARE



 **HOLTZBRINCK DIGITAL Labguru**

Sell-side advisory

Battery



Bansk

Buy-side advisory

 **Yellow Wood PARTNERS**

BYOMA



Key Trends We're Seeing



Pharma services and CDMO platforms

Strong outsourcing tailwinds driven by supply chain resilience and geographic diversification, alongside growing demand for specialised, differentiated providers.



Care services providers

Significant unmet demand in specialist and elderly care, with the private sector playing an increasingly critical role in capacity expansion and service delivery.



Clinic roll-up platforms

Winners will be scaled, tech-enabled, and specialised platforms capable of driving organic growth, improving access and utilisation, and optimising quality of care and cost-to-serve.



Consumer health and OTC

Structural shift towards self-care, prevention, and wellness, supported by evolving commercial models focused on trusted brands, credible claims, and strong omnichannel execution.



HealthTech

Technology and AI are transforming healthcare delivery by streamlining operations, reducing costs, ensuring compliance, and improving patient outcomes through more personalised, adherence-driven care.

Healthcare Team

Senior Dedicated Sector Team



Rusty Ray
Managing Director



Zeke Navar
Managing Director



Christian Carlson
Director



Justin Crowther
Managing Director



Matt Kumeta
Director



Andrey Dvorkin
Director



Christopher Jobst
Managing Director



André Hüneburg
Director



Borja Olaso
Managing Director



Franck Noat
Managing Director



Alexandre Maroufi
Director

ABOUT ALANTRA

Alantra is an independent global financial services firm providing investment banking and asset management services to mid-market companies, families and investors. The Group has over 550 professionals across Europe, the U.S., Latin America, Asia and the Middle East.

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GLOBAL OFFICES

35+

NATIONALITIES

550+

PROFESSIONALS



United Kingdom · United States · France · Spain · Germany · Switzerland · Italy · UAE · Nordics · Ireland · Greece · Chile ·
Argentina · Colombia · Mexico · Portugal · China

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