



ALANTRA

EUROPEAN PRIVATE
MARKETS OPEN DAY

INDUSTRIALS



About our Industrials Practice



Key Figures

47+

Deals completed in the last 24 months

€203mn

Average M&A deal size

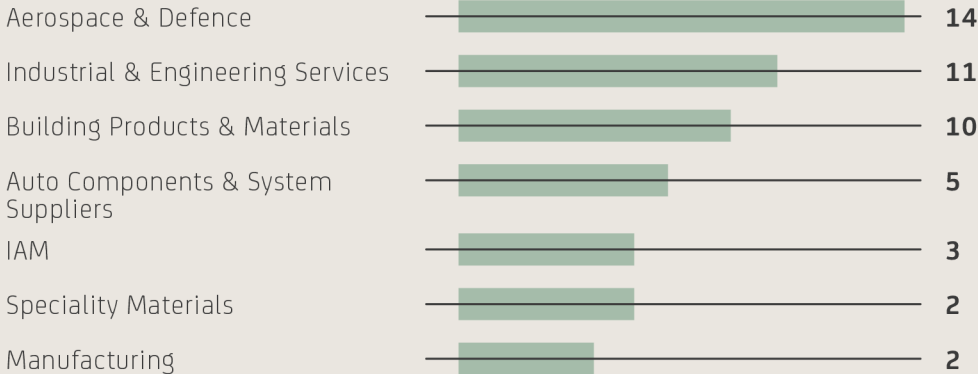
34%

Involving financial sponsors

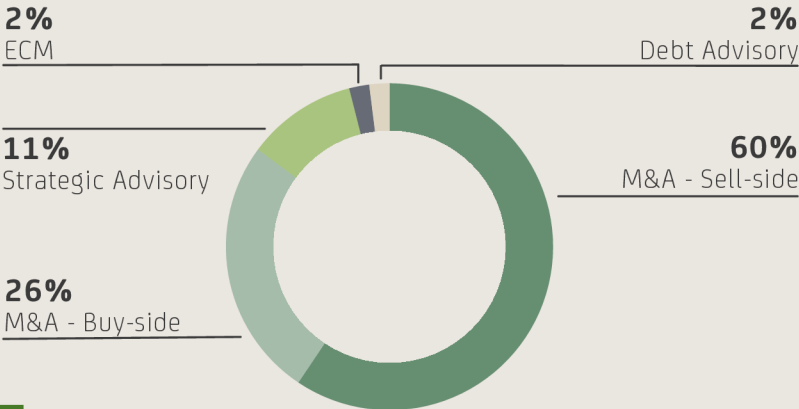
47%

Cross-border


Sub-sector activity by deal volume





Deal type by volume



Recent Industrials Deals


 **BOWERS**
Sell-side advisory
LEGENCE
Blackstone

  **aebi schmidt**
GROUP
All-share merger
SHYFT
GROUP

 **mirai**
Buy-side advisory
Talgo
TRILANTIC | CAPITAL PARTNERS



 **NONWOVENN**
Sell-side advisory
CorpAcq
CORPORATE ACQUISITIONS
& INVESTMENTS

 **wood.** **SIEMENS**
ENERGY
EthosEnergy
Sell-side advisory
OneEquity

 **TOPS**
Field Services, LLC
Sell-side advisory
capstreet

 **ASPEN PUMPS GROUP**
Sell-side advisory

  **Roca**
Buy-side advisory
PHOENIX


  **QUEXCO**
Buy-side advisory
MULU
AKÜ

  **AURELIUS**
Buy-side advisory
Landis+Gyr

 **APG**
Buy-side advisory
EthosEnergy

 **RIETER**
Buy-side advisory
cerlikon
barmag

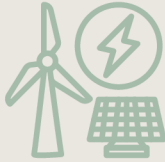
 **JFB**
SYSTEME
Sell-side and
Debt advisory
ARDIAN

 **ATS**
Sell-side advisory
McNally CAPITAL

  **AEROSERVICIOS**
GROUND SUPPORT EQUIPMENT
Sell-side advisory
CSI LEASING
Tokyo Century

  **Navantia**
Buy-side advisory
Harland & Wolff

Key Trends We're Seeing



Power and decarbonisation

Investment driven by data centre demand, energy transition, and regulation



Ageing infrastructure

Rising demand for upgrades and maintenance across developed markets



Resilience and security

Investment to protect critical infrastructure from geopolitical and cyber threats



Labour Constraints

Shortage of skilled talent driving focus on training and productivity



Supply and Demand Imbalance

Record backlogs drive capacity constraints



Pricing Leverage

Limited capacity and extended TAT lead to favorable contracts

Industrials Team

Senior Dedicated Sector Team



Wade Aust
Managing Director



David Waldstein
Managing Director



Aakash Bhasin
Managing Director



Jon Tetirick
Director



Alastair Horrocks
Managing Director



Donald Temple
Director



Roberto León
Managing Director



Carlos Rodríguez-Viña
Managing Director



Álvaro Ussía
Director



Nacho Herreros de Tejada
Director



Olivier Guignon
Managing Director



Jonas Bauréus
Managing Director

ABOUT ALANTRA

Alantra is an independent global financial services firm providing investment banking and asset management services to mid-market companies, families and investors. The Group has over 550 professionals across Europe, the U.S., Latin America, Asia and the Middle East.

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GLOBAL OFFICES

35+

NATIONALITIES

550+

PROFESSIONALS



United Kingdom · United States · France · Spain · Germany · Switzerland · Italy · UAE · Nordics · Ireland · Greece · Chile ·
Argentina · Colombia · Mexico · Portugal · China

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