

Alantra unveils 2026–2028 strategy at AGM to scale, diversify and invest in proprietary products

Madrid, 28 April 2026 – Alantra held its Annual General Meeting (AGM) today, where Santiago Eguidazu, the Group’s Executive Chairman, presented the firm’s key figures and strategic priorities for the coming years.

Alantra is targeting strong revenue growth, with revenue expected to exceed €330mn by 2028 (€211mn by 2025), supported by a more balanced contribution from its two core businesses: Investment Banking and Asset Management.

In Investment Banking, Alantra aims to strengthen its position in the mid-market and further upgrade its platform by developing talent internally, hiring highly qualified professionals, and selectively pursuing corporate transactions. Its strategy focuses on deepening sector specialization and expanding its product base across private capital, debt advisory, capital solutions for financial institutions, and capital markets transactions. Growth will be centered on markets where the Group already has a presence, with London and New York serving as specialization hubs.

In Asset Management, where Alantra has Mutua Madrileña as a strategic partner with a 20% stake, the Group aims to reach €10bn in Assets under Management (AuM) by 2028, tripling current levels. Growth will be driven by a combination of organic expansion and acquisitions of majority stakes in European alternative asset management businesses with high margins and highly specialized product offerings. The plan will be supported by investment in proprietary products, distribution capabilities, talent, and technology, and funded through existing resources and proceeds from the recently announced divestment of Access Capital Partners (ACP).

Overall, Alantra is targeting a net profit margin on revenue of 15%, while maintaining a dividend payout ratio of 60%.

Santiago Eguidazu said: *“Our confidence in achieving these targets is rooted in the platform we have built over the past 25 years, which is becoming increasingly efficient thanks to our investments in technology. We combine deep specialization across sectors, products, and investment strategies with a broad international presence, a strong team of senior professionals, and a data-driven organization.”*

He added: *“Our track record in launching and developing new businesses, together with our ability to execute complex growth and integration projects, gives us a clear competitive advantage as we continue to scale our Investment Banking and Asset Management businesses.”*

Other resolutions approved at the AGM

The AGM approved the distribution of a €0.50 per share dividend, to be paid on 12 May, with an ex-dividend date of 8 May. The dividend represents a 94% payout ratio of FY 2025 attributable net profit, compared with 83% in 2024.

The AGM also approved the sale of the 49% stake in ACP held by Alantra Investment Managers, the Group's Asset Management division. The transaction is expected to close in the second half of the year, subject to the relevant regulatory approvals.

Q1 2026 Results

Ahead of the AGM, the Group reported its results for the first quarter of 2026.

Against a macroeconomic backdrop marked by the outbreak of conflict in the Middle East, Alantra continued to deliver solid earnings growth, with net revenue rising 12% to €41.2mn in the first quarter of 2026 and attributable net profit increasing 34.8% to €2.0mn.

While these developments have not had a material impact to date on activity across its two business areas, the Group maintains a cautious outlook given the potential macroeconomic implications of a prolonged period of instability, which could lead to renewed inflationary pressure, higher interest rates, and slower economic growth.

Investment Banking revenue rose 12.1% to €31.0mn, while Asset Management revenue increased 4.9% to €8.4mn, driven by a 6.9% rise in AuM.

About Alantra

Alantra is an independent global financial services firm that provides investment banking and asset management services to mid-market companies, families, and investors. The Group has over 500 professionals in Europe, the U.S., Latin America, Asia, and the Middle East.

In Investment Banking, Alantra has completed over 1,000 transactions in the last five years. Alantra combines a strong local presence in key financial centers with global sector- and product-specialized teams.

In Alternative Asset Management, Alantra offers its clients unique access to a wide range of investment strategies in five highly specialized asset management classes (private equity, active funds, private debt, energy, and venture capital). As of 31 March 2026, assets under management from consolidated businesses stood at c.€2.7bn.