## Industrials

LARNEL

# A transformational cross-border merger to build a global platform in specialty vehicles

CLIENT Aebi Schmidt

/// aebi schmidt

TRANSACTION TYPE All-share Merger

#### TARGET The Shyft Group



#### Client description

Aebi Schmidt is a global leader in intelligent solutions for clean and safe infrastructure, with a strong presence in over 90 countries across North America, Europe and beyond. The company offers a broad portfolio of advanced technical equipment for the maintenance of public and private infrastructure, including snow and ice clearing, airport runway operations, street sweeping and marking, commercial trucks and trailers and agricultural applications.

#### Deal description

Alantra has acted as exclusive financial advisor to Aebi Schmidt on its all-stock merger with The Shyft Group. The transaction creates a global specialty vehicles leader with combined 2024 revenue of \$2 billion, strong market positions across North America and Europe and enhanced scale and capabilities across commercial, municipal and airport applications. The combined company will be listed on NASDAQ and headquartered in Switzerland.

#### A successful outcome

This merger creates a global champion in specialty vehicles with enhanced scale, broader product capabilities and complementary geographic strengths. It highlights Alantra's expertise in cross-border public market transactions and further strengthens its longterm partnership with Aebi Schmidt.



MICHAEL MAAG MANAGING DIRECTOR | ALANTRA

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It has been an honor to support Aebi Schmidt on this transformational deal, creating a highly competitive company with a best-inclass management team, that is wellpositioned to scale and able to take advantage of growth opportunities in both North America and Europe."



AAKASH BHASIN MANAGING DIRECTOR | ALANTRA

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This landmark transaction, involving the stock merger of a foreign private company with a U.S. public company followed by a listing on a U.S. exchange, continues Alantra's successful track record in advising on complex cross-border and public company transactions for sophisticated clients."

### ALANTRA