## Alantra reports first quarter revenues of €36.8mn (+2.0%) and net profit of €1.5mn (+218.0%)

- The positive momentum observed at the end of 2024 turned at the beginning of this year into a volatile environment, driven by tariffs and global trade tensions. Amid these challenging conditions for the financial industry, <u>Alantra achieved a 2.0% YoY increase in net revenues to €36.8mn in Q1, reduced fixed costs by 8.7%, and continued to invest in its teams.</u>
  - The revenue growth was primarily driven by a 15.2% increase in Investment Banking revenues to €20.3mn, underpinned by stronger cross-office collaboration and a focus on higher-quality transactions, which resulted in increased average fees. FIG revenues came in at €8.0mn, down 27.3% YoY, following an exceptionally strong Q1 2024.
    - Asset Management revenues grew 14.2% to €8.2mn, driven by higher feeearning Assets under Management.
  - Alantra's fixed personal expenses and Other OPEX for Q1 decreased by 9.8% and 5.9%, respectively, to €21.6mn and €7.7mn. This reflects the Group's continued efforts to drive efficiencies and focus on core markets and activities over recent quarters.
    - At the same time, the Group has provisioned variable compensation of €6.5mn (+129.5% YoY) due to its improved financial performance.
- Net profit attributable to the parent company amounted to €1.5mn (+218.0% YoY).
- Alantra's financial position remained strong, with €117.8mn in cash and cash equivalents and a monetary fund¹. The Firm also holds €48.9mn across a portfolio of investments in vehicles managed by the Group. Shareholders' equity amounted to €286.1mn. The Group has no leverage.
- The Annual General Meeting is approving today the distribution of a dividend of €0.15 per share to be paid on 12 May. The dividend represents a c. 83% pay-out ratio over the FY 2024 attributable net profit, compared to 60% in 2023.

## About Alantra

Alantra is an independent global financial services firm that provides investment banking and asset management services to midmarket companies, families, and investors. The Group has over 500 professionals in Europe, the U.S., Latin America, Asia, and the Middle East.

In Financial Advisory, Alantra has completed over 1,000 transactions in the last five years. Alantra combines a strong local presence in key financial centers with global sector- and product-specialized teams.

In Alternative Asset Management, Alantra offers its clients unique access to a wide range of investment strategies in five highly specialized asset management classes (private equity, active funds, private debt, energy, and venture capital). As of 31 March 2025, assets under management from consolidated and strategic businesses stood at more than €16.7bn.

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<sup>&</sup>lt;sup>1</sup> €89.4mn of cash and cash equivalents and €28.4mn invested in a monetary fund included under non-current financial assets