



Case study:

Investment in a UK-based global climate tech company

CLIENT

Apax Global Impact Fund



TRANSACTION TYPE

Buy-side advisory

TARGET

Integrated Environmental Solutions



Client description

Apax Global Impact aligns with Apax's sector-driven strategy, focusing on companies that deliver societal or environmental benefits. Its strategy targets four themes: Health & Wellness, Environmental & Resources, Social & Economic Mobility, and Digital Impact Enablers. Apax Global Impact leverages the expertise of Apax's sector teams, the global reach of its platform, and the value creation from its Operational Excellence Practice. Building on Apax's sustainability heritage, Apax Global Impact aims to enhance practices of measuring, monitoring, and reporting in the impact investment space.

Deal description

Alantra advised the Apax Global Impact Fund on the acquisition of a controlling stake in Integrated Environmental Solutions, a global climate tech company delivering innovative software solutions and consultancy services to help decarbonise buildings and the built environment.

A successful outcome

- Alantra provided Apax Global Impact Fund with key sector knowledge and guided the company through a highly competitive transaction process.
- Advising Apax extends Alantra's record of supporting businesses in the ESG sector, and specifically where it relates to sustainability and commercial real estate.
- Recent deals have included advising Bridges Fund Management on its investment in Evora Global and advising EnerKey on its sale to EG.
- The importance of ESG, and the ability to monitor and manage performance data, will continue to drive significant interest from financial investors.



OLIVER PARKER
PARTNER | ALANTRA



IES is the leading global innovator in integrated performance-based building analysis and is playing a crucial role in helping clients to achieve their ambitious decarbonization agendas. In Apax Global Impact, the Company has found the perfect partner with strong alignment given their thematic focus on reducing environmental harm and resource use. It was a pleasure working with the Apax team and we look forward to seeing how they can help IES reach its potential.”