## Alantra generated revenues of €165.1m (-19.2%) and a net profit of €26.0m (-27.9%) in the first nine months of 2022

Net revenues reached €165.1m, which represents a 19.2% drop compared to last year's record Q3 results. Investment Banking revenues fell by 25.7% YoY to €101.3m amid a challenging deal-making environment (global M&A volume fell by 32% YoY¹). This drop was partly compensated by higher (+12.1% YoY) Credit Portfolio Advisory revenues, which reached €37.6m.

Revenues in Asset Management were €26.0m (-24.2%). The 19.4% increase in management fees, to €25.2m, due to higher assets under management was offset by the absence of relevant performance fees (-€12.4m YoY).

- Net profit attributable to the parent reached €26.0m (-27.9% YoY), of which €21.0m correspond to the fee business, €0.1m to the portfolio, and €4.9m to non-ordinary profits, mainly driven by the full divestment of Alantra Wealth Management<sup>2</sup>.
- <u>€27.4m invested in growth opportunities year-to-date</u> to (i) increase its stake in Access Capital Partners to 49%; (ii) acquire a strategic stake in Avolta Partners; and (iii) launch a Venture Capital business specializing in Cybersecurity.
- <u>€33.6m dividend corresponding to 2021 consolidated profits.</u> The Board of Directors has approved the payment of a €0.32 dividend per share (€12.4m), which will be paid in November. Together with the €0.55 per share paid in May 2022 (€21.2m), the Group will have distributed €33.6m corresponding to 2021 consolidated profits (a 60% payout ratio).

The retained profits will increase the Group's cash resources to execute an investment plan, as we expect the market to offer new opportunities in the new economic landscape.

- The Investment Banking division advised on 100 transactions and continued to reinforce its sector focus and geographical presence by attracting nine senior professionals.
- The Credit Portfolio Advisory division advised on 39 transactions, comprising several of the largest NPE securitizations in the market. This performance merited the Firm to be named "Advisor of the Year" in SCI's NPL Securitization Awards, and Project Triton, the first STS synthetic securitization of shipping exposures, to be recognized as the "Transaction of the Year" in the Capital Relief Trades Awards.
- In Alternative Asset Management, Alantra achieved new milestones in its highly specialized Venture Capital strategies, with the €210m final close of its Energy Transition Fund (Klima), at hard cap. Additionally, Alantra announced the launch of a new Cybersecurity business (33N Ventures), and the launch of a successor fund in Life Sciences (Asabys Partners).

<sup>&</sup>lt;sup>1</sup> Dealogic's Q3 Global M&A Highlights

<sup>&</sup>lt;sup>2</sup> Following the divestment initiated in December 2018, Alantra closed the sale of its remaining stake (24.4%) in Alantra WM to Mutua in May 2022

## **About Alantra**

Alantra is a global alternative asset management, investment banking, and credit portfolio advisory firm focusing on providing high value-added services to companies, families, and investors operating in the mid-market segment. The Group has over 540 professionals across Europe, the US, Latin America, and Asia.

In Alternative Asset Management, Alantra offers its clients unique access to a wide range of investment strategies in seven highly specialized asset management classes (private equity, active funds, private debt, infrastructure, real estate, transition energy, and technology). As of 30 September 2022, assets under management from consolidated businesses stood at €2.1bn, while assets under management from Strategic Partnerships in which Alantra holds a significant stake were €13.6bn.

Its Investment Banking division provides independent advice on M&A, debt advisory, financial restructuring, and capital markets transactions, having advised on more than 550 deals for a total value of c.€80bn in the last three years. Alantra's senior bankers and execution teams offer a global understanding of industry sectors combined with strong local relationships with the companies, investors, entrepreneurs, and financing institutions in each of its markets.

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