

ALANTRA

Press Release – 29 April 2019

Alantra generated revenues of €36.7 million (+38.3% YoY) and attributable net profit of €5.2 million (+28.1% YoY) in the first quarter of 2019

- **Revenues increased by +38.3%, up to €36.7 Mn**, driven by balanced revenue growth between investment banking (+39.2%) and asset management (+35.4%).
- **The Group generated €5.2 Mn of attributable net profit (+28.1%)**, entirely attributed to the fee business. Operating expenses grew by +40.3%, to €30.8 Mn.
- **Alantra's General Shareholders' Meeting, which took place today, approved the additional distribution of 0.41 euros per share.** Total shareholder remuneration corresponding to 2018 results will be 0.91 euros per share - a full payout of the consolidated profit and a dividend yield of 6.2%.¹
- **The Investment banking division advised on 32 deals (vs. 31 in the same period last year) and was named "European Corporate Finance House of the Year" at The Private Equity Awards 2019**, hosted by Real Deals. The Awards, now in its eighteenth year, recognize the overall achievements of firms advising on European transactions.
- **Alantra increased its global, specialized offering by incorporating senior professionals in Europe, the US, and Asia:**



The Group reinforced its portfolio advisory capabilities with the addition of six senior professionals. Alantra's team is one of the leading portfolio advisory units in Europe, with over 100 seasoned professionals across the UK, Spain, Ireland, Italy, Portugal and Greece.

¹ The dividend yield was calculated by dividing the dividend paid with the average closing share price during 2018 (€14.72 per share)

The team has advised c. 250 transactions across 30 countries, with a combined deal value over €230 Bn since 2014.

In the US, the Firm has hired three experienced investment banking professionals focused on the insurance and financial services sector. Through this incorporation, Alantra will open an office in Chicago—its fourth in the US.

Alantra has also incorporated an MD to cover South East Asia, based in Hong Kong—Alantra's third office in the region.

Finally, Alantra strengthened its Nordic capabilities by adding a new MD, based in Copenhagen.

- **In Asset Management, the Group completed the first phase of the acquisition of a strategic stake in Access Capital Partners and achieved a strong growth in AuM.** Direct investments aggregate fee-earning assets under management reached €2.1 Bn (+€410 Mn YoY).

The Private Debt team completed the second investment of its latest fund (OnTime), while reaching €170 Mn of commitments from investors for the said fund and raising the hard cap to €200 Mn.

In Private Equity, Alantra completed a new acquisition (Frías Nutrición), having invested c.60% of the fund in seven companies.

Alantra's Active Funds grew its assets under management to €1.055 Bn (+25.6% YoY). EQMC and QMC III had a NAV per share growth of 10.6% (accumulated net IRR of +15.9% since inception) and 5.8% (2% since inception), respectively, in Q1 2019.

About Alantra

Alantra is a global investment banking and asset management firm focusing on the midmarket with offices across Europe, the US, Latin America and Asia

Its Investment Banking division employs over 340 professionals, providing independent advice on M&A, debt advisory, financial restructuring, credit portfolio and capital markets transactions

In Asset Management, Alantra offers its clients unique access to a wide range of investment strategies (direct investments, fund of funds, co-investments and secondaries) in six highly specialized asset management classes (private equity, active funds, private debt, infrastructure, real estate and private wealth management)